

# 5 Quick Wins to Elevate Your Leadership



*That lead to 8 hours of time saved each week!*

1

BE CLEAR ON  
SUCCESS IS  
FOR YOU

- What does success mean for you in your leadership role?
- What metrics tell you, you are successful?
- On a Friday how do you know you had a good week?

2

MAKE SURE  
YOUR TEAM  
KNOW WHAT  
SUCCESS IS

- Ensure everyone on your team knows what it means do to their job successfully
- Give them metrics that will show them how they are doing
- Ensure they are clear what their priorities are, what 'good' looks like, and how much time to spend on each.

3

START  
DELEGATING

- Your 'A' players want to be challenged and delegating is a way you can do this.
- Look at every task as an opportunity for your team to learn and grow
- Use the 6 steps of delegation to ensure you delegate well every time (learn these from me)

4

ASK BETTER  
QUESTIONS

- Ask 'learner' based open questions that encourage curiosity and insight.
- Where ever possible ask a question don't give a statement. Over time this fosters 2x more capability
- Drop the 'why' questions – reframe into another less judgemental sounding question

5

USE A TOUGH  
CONVERSATION  
METHOD

- Know it's the right time for a tough conversation - Ensure your 1:1's and feedback have been straight enough that you know it's the right time
- Learn a tough conversation method and practise it (I teach 4 in 'The Leadership Academy')

# CONTACT ME

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