| Pinnacle | 408 661-5903 |  | www.investwithpinnacle.co |  |
| :---: | :---: | :---: | :---: | :---: |
| 1st Year Pro forma |  |  |  |  |
| City, State | Indianapolis, IN |  |  |  |
| Street | 2538 N. Routiers Ave |  |  |  |
| Property Type | Single family |  |  | S10 |
| Year Built | 1961 |  |  | v |
| Living Area Sq Ft | 925 |  |  |  |
| Bedrooms | 3 |  |  | L-uncs |
| Baths | 1 |  |  | 0 |
| Neighborhood Class | C+ |  |  |  |
| Price | \$125,000 |  |  |  |
| Cost per Sq Ft | \$135.14 |  |  |  |
| Monthly Rent per Sq Ft | \$1.30 |  |  | anciting |
| Income | Monthly | Annual | Financial Indicators |  |
| Gross Rent | \$1,200 | \$14,400 | Debt Cover Ratio | 1.3 |
| Vacancy Losses | \$60 | \$720 | Annual Gross Rent Multiplier | 8.7 |
| Gross Operating Income | \$1,140 | \$13,680 | Monthly Gross Rent Multiplier | 104 |
|  |  |  | Rent ratio | 1.0\% |
| Expenses | Monthly | Annual | Capitalization Rate | 8.2\% |
| Property Taxes | \$78 | \$930 | Cash on Cash Return | 9.2\% |
| Insurance | \$55 | \$660 | Total Return on Investment | 28.3\% |
| Management | \$103 | \$1,231 | Assumptions |  |
| Leasing/Advertising | \$0 | \$0 | Real Estate Appreciation Rate | 3\% |
| Gas, electric, water | \$0 | \$0 | Vacancy Rate | 5\% |
| Maintenance | \$48 | \$576 | Management Fee | 9\% |
| Lawcare/Snow removal | \$0 | \$0 | Maintenance Percentage | 4\% |
| Operating Expenses | \$283 | \$3,397 | Rental Increase | 2.0\% |
| Net Performance | Monthly | Annual | Mortgage Information |  |
| Net Operating Income | \$857 | \$10,283 | Loan to Value | 80.0\% |
| Debt Service | \$665 | \$7,984 | Downpayment | \$25,000 |
| Cash Flow | \$192 | \$2,299 | Loan Amount | \$100,000 |
| Principal Reduction | \$85 | \$1,016 | Terms | 360 |
| First Year Appreciation | \$313 | \$3,750 | Interest Rate* | 7.000\% |
| Gross Income \& Equity Return | \$589 | \$7,065 | Mortgage Payment | \$665.30 |
| These are projections only and performanc Rates can vary and are subject to change | is not gaurante | investments have | and investors should do their own due dillige |  |


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| 10 Year Performance Summary---Cash-flow \& Equity |  |  |  |  |  |  |
|  | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 10 |
| INCOME |  |  |  |  |  |  |
| Gross Rent | \$14,400 | \$14,688 | \$14,982 | \$15,281 | \$15,587 | \$17,209 |
| Vacancy | \$720 | \$734 | \$749 | \$764 | \$779 | \$860 |
| Operating Income | \$13,680 | \$13,954 | \$14,233 | \$14,517 | \$14,808 | \$16,349 |
| EXPENSES |  |  |  |  |  |  |
| Property taxes | \$930 | \$949 | \$968 | \$987 | \$1,007 | \$1,111 |
| Insurance | \$660 | \$673 | \$687 | \$700 | \$714 | \$789 |
| Management | \$1,231 | \$1,256 | \$1,281 | \$1,307 | \$1,333 | \$1,471 |
| Maintenance | \$576 | \$588 | \$599 | \$611 | \$623 | \$688 |
| Total Operating Expenses | \$3,397 | \$3,465 | \$3,534 | \$3,605 | \$3,677 | \$4,060 |
| Income Analyses | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 10 |
| Net Operating Income | \$10,283 | \$10,488 | \$10,698 | \$10,912 | \$11,130 | \$12,289 |
| Debt Service | \$7,984 | \$7,984 | \$7,984 | \$7,984 | \$7,984 | \$7,984 |
| Cash Flow | \$2,299 | \$2,505 | \$2,715 | \$2,929 | \$3,147 | \$4,305 |
| Cash on Cash Return | 9.2\% | 10.0\% | 10.9\% | 11.7\% | 12.6\% | 17.2\% |
| Equity Analysis | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 10 |
| Principal Reduction | \$1,016 | \$1,089 | \$1,168 | \$1,252 | \$1,343 | \$1,926 |
| Annual Appreciation | \$3,750 | \$3,863 | \$3,978 | \$4,098 | \$4,221 | \$4,893 |
| Total Annual Equity Gain | \$4,766 | \$4,952 | \$5,146 | \$5,350 | \$5,564 | \$6,819 |
| Total Equity Gain \% | 19.1\% | 19.8\% | 20.6\% | 21.4\% | 22.3\% | 27.28\% |
| Income \& Equity Analysis | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 10 |
| Total Annual Income | \$2,299 | \$2,505 | \$2,715 | \$2,929 | \$3,147 | \$4,305 |
| Total Annual Eqity | \$4,766 | \$4,952 | \$5,146 | \$5,350 | \$5,564 | \$6,819 |
| Total Income \& Equity | \$7,065 | \$7,457 | \$7,861 | \$8,279 | \$8,710 | \$11,124 |
| Return from Income \& Equity | 28.3\% | 29.8\% | 31.4\% | 33.1\% | 34.8\% | 44.5\% |
|  | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 10 |
| Cummulative Cash flow | \$2,299 | \$4,804 | \$7,519 | \$10,447 | \$13,594 | \$32,757 |
| Cummulative Equity Gain | \$4,766 | \$9,718 | \$14,864 | \$20,214 | \$25,778 | \$57,199 |
| Total Cummulative Income \& Equity | \$7,065 | \$14,522 | \$22,383 | \$30,661 | \$39,372 | \$89,957 |
| Income \& Equity ROI | 28.3\% | 29.8\% | 31.4\% | 33.1\% | 34.8\% | 44.5\% |



