

[^0]| Pinnacle | 408 661-5903 |  | www.investwithpinnacle.com |  |  |  |
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| 10 Year Performance Summary----Cash-flow \& Equity |  |  |  |  |  |  |
|  | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 10 |
| INCOME |  |  |  |  |  |  |
| Gross Rent | \$57,600 | \$58,752 | \$59,927 | \$61,126 | \$62,348 | \$68,837 |
| Vacancy | \$25,920 | \$26,438 | \$26,967 | \$27,507 | \$28,057 | \$30,977 |
| Operating Income | \$31,680 | \$32,314 | \$32,960 | \$33,619 | \$34,291 | \$37,861 |
| EXPENSES |  |  |  |  |  |  |
| Property taxes | \$1,067 | \$1,088 | \$1,110 | \$1,132 | \$1,155 | \$1,275 |
| Insurance | \$780 | \$796 | \$812 | \$828 | \$844 | \$932 |
| Management | \$3,168 | \$3,231 | \$3,296 | \$3,362 | \$3,429 | \$3,786 |
| Maintenance | \$3,456 | \$3,525 | \$3,596 | \$3,668 | \$3,741 | \$4,130 |
| Water, electric, gas | \$2,400 | \$2,448 | \$2,497 | \$2,547 | \$2,598 | \$2,868 |
| Lawncare/Snow removal | \$480 | \$490 | \$499 | \$509 | \$520 | \$574 |
| Cable/Internet | \$900 | \$918 | \$936 | \$955 | \$974 | \$1,076 |
| Total Operating Expenses | \$12,251 | \$12,496 | \$12,746 | \$13,001 | \$13,261 | \$14,641 |
| Income Analyses | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 10 |
| Net Operating Income | \$19,429 | \$19,818 | \$20,214 | \$20,618 | \$21,031 | \$23,219 |
| Debt Service | \$9,339 | \$9,339 | \$9,339 | \$9,339 | \$9,339 | \$9,339 |
| Cash Flow | \$10,090 | \$10,478 | \$10,874 | \$11,279 | \$11,691 | \$13,880 |
| Cash on Cash Return | 20.7\% | 21.5\% | 22.3\% | 23.1\% | 24.0\% | 28.4\% |
| Equity Analysis | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 10 |
| Principal Reduction | \$1,780 | \$1,883 | \$1,991 | \$2,106 | \$2,228 | \$2,977 |
| Annual Appreciation | \$5,070 | \$5,222 | \$5,379 | \$5,540 | \$5,706 | \$6,615 |
| Total Annual Equity Gain | \$6,850 | \$7,105 | \$7,370 | \$7,646 | \$7,934 | \$9,592 |
| Total Equity Gain \% | 14.0\% | 14.6\% | 15.1\% | 15.7\% | 16.3\% | 19.66\% |
| Income \& Equity Analysis | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 10 |
| Total Annual Income | \$10,090 | \$10,478 | \$10,874 | \$11,279 | \$11,691 | \$13,880 |
| Total Annual Eqity | \$6,850 | \$7,105 | \$7,370 | \$7,646 | \$7,934 | \$9,592 |
| Total Income \& Equity | \$16,939 | \$17,583 | \$18,245 | \$18,925 | \$19,625 | \$23,472 |
| Return from Income \& Equity | 34.7\% | 36.0\% | 37.4\% | 38.8\% | 40.2\% | 48.1\% |
|  | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 10 |
| Cummulative Cash flow | \$10,090 | \$20,568 | \$31,442 | \$42,721 | \$54,412 | \$119,348 |
| Cummulative Equity Gain | \$6,850 | \$13,955 | \$21,325 | \$28,971 | \$36,905 | \$81,360 |
| Total Cummulative Income \& Equity | \$16,939 | \$34,522 | \$52,767 | \$71,692 | \$91,317 | \$200,708 |

10 Year Cummulative Return
$\$ 450,000$
$\$ 400,000$


[^0]:    These are projections only and performance is not gauranteed. All investments have risk and investors should do their own due dilligence

