| Pinnacle | 408 661-5903 |  | www.investwithpinnacle.co |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1st Year Pro1fit Year Pro forma |  |  |  |
| City, State | Indianapolis, IN |  |  |  |
| Street | 2116 S. Bolton Ave |  |  |  |
| Property Type | Single family |  |  |  |
| Year Built | 1955 |  |  |  |
| Living Area Sq Ft | 2,000 |  |  |  |
| Bedrooms | 3 |  |  |  |
| Baths | 1 - |  |  |  |
| Neighborhood Class | A |  |  |  |
| Price | \$200,000 |  |  |  |
| Cost per Sq Ft | \$100.00 |  |  |  |
| Monthly Rent per Sq Ft | \$0.85 |  |  |  |
| Income | Monthly | Annual | Financial Indicators |  |
| Gross Rent | \$1,700 | \$20,400 | Debt Cover Ratio | 1.3 |
| Vacancy Losses | \$68 | \$816 | Annual Gross Rent Multiplier | 9.8 |
| Gross Operating Income | \$1,632 | \$19,584 | Monthly Gross Rent Multiplier | 118 |
|  |  |  | Rent ratio | 0.9\% |
| Expenses | Monthly | Annual | Capitalization Rate | 7.4\% |
| Property Taxes | \$225 | \$2,700 | Cash on Cash Return | 5.9\% |
| Insurance | \$50 | \$600 | Total Return on Investment | 21.1\% |
| Management | \$73.44 | \$881 | Assumptions |  |
| Leasing/Advertising | \$0 | \$0 | Real Estate Appreciation Rate | 3\% |
| Gas, electric, water | \$0 | \$0 | Vacancy Rate | 4\% |
| Maintenance | \$51 | \$612 | Management Fee | 9\% |
| Lawcare/Snow removal | \$0 | \$0 | Maintenance Percentage | 3\% |
| Operating Expenses | \$399 | \$4,793 | Rental Increase | 2.0\% |
| Net Performance | Monthly | Annual | Mortgage Information |  |
| Net Operating Income | \$1,233 | \$14,791 | Loan to Value | 75.0\% |
| Debt Service | \$985 | \$11,825 | Downpayment | \$50,000 |
| Cash Flow | \$247 | \$2,966 | Loan Amount | \$150,000 |
| Principal Reduction | \$130 | \$1,561 | Terms | 360 |
| First Year Appreciation | \$500 | \$6,000 | Interest Rate* | 6.875\% |
| Total Income \& Equity Return | \$877 | \$10,527 | Mortgage Payment | \$985.39 |
| These are projections only and performance is not gauranteed. All investments have risk and investors should do their own due dilligence |  |  |  |  |
| *Rates can vary and are subject to change <br> **6 Months free property mnagemen | Seller will credit \$ 2000 towards loan points for interest rate reduction |  |  |  |


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| 10 Year Performance Summary---Cash-flow \& Equity |  |  |  |  |  |  |
|  | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 10 |
| INCOME |  |  |  |  |  |  |
| Gross Rent | \$20,400 | \$20,808 | \$21,224 | \$21,649 | \$22,082 | \$24,380 |
| Vacancy | \$816 | \$832 | \$849 | \$866 | \$883 | \$975 |
| Operating Income | \$19,584 | \$19,976 | \$20,375 | \$20,783 | \$21,198 | \$23,405 |
| EXPENSES |  |  |  |  |  |  |
| Property taxes | \$2,700 | \$2,754 | \$2,809 | \$2,865 | \$2,923 | \$3,227 |
| Insurance | \$600 | \$612 | \$624 | \$637 | \$649 | \$717 |
| Management | \$881 | \$1,586 | \$1,618 | \$1,650 | \$1,683 | \$1,859 |
| Maintenance | \$612 | \$624 | \$637 | \$649 | \$662 | \$731 |
| Water, electric, gas | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Lawncare/Snow removal | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total Operating Expenses | \$4,793 | \$5,577 | \$5,688 | \$5,802 | \$5,918 | \$6,534 |
| Income Analyses | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 10 |
| Net Operating Income | \$14,791 | \$14,399 | \$14,687 | \$14,981 | \$15,280 | \$16,871 |
| Debt Service | \$11,825 | \$11,825 | \$11,825 | \$11,825 | \$11,825 | \$11,825 |
| Cash Flow | \$2,966 | \$2,574 | \$2,862 | \$3,156 | \$3,456 | \$5,046 |
| Cash on Cash Return | 5.9\% | 5.1\% | 5.7\% | 6.3\% | 6.9\% | 10.1\% |
| Equity Analysis | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 10 |
| Principal Reduction | \$1,561 | \$1,672 | \$1,790 | \$1,917 | \$2,053 | \$2,926 |
| Annual Appreciation | \$6,000 | \$6,180 | \$6,365 | \$6,556 | \$6,753 | \$7,829 |
| Total Annual Equity Gain | \$7,561 | \$7,852 | \$8,156 | \$8,474 | \$8,806 | \$10,755 |
| Total Equity Gain \% | 15.1\% | 15.7\% | 16.3\% | 16.9\% | 17.6\% | $\mathbf{2 1 . 5 1 \%}$ |
| Income \& Equity Analysis | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 10 |
| Total Annual Income | \$2,966 | \$2,574 | \$2,862 | \$3,156 | \$3,456 | \$5,046 |
| Total Annual Eqity | \$7,561 | \$7,852 | \$8,156 | \$8,474 | \$8,806 | \$10,755 |
| Total Income \& Equity | \$10,527 | \$10,426 | \$11,018 | \$11,630 | \$12,262 | \$15,801 |
| Return from Income \& Equity | 21.1\% | 20.9\% | 22.0\% | 23.3\% | 24.5\% | 31.6\% |
|  | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 10 |
| Cummulative Cash flow | \$2,966 | \$5,540 | \$8,403 | \$11,559 | \$15,015 | \$37,002 |
| Cummulative Equity Gain | \$7,561 | \$15,412 | \$23,568 | \$32,041 | \$40,848 | \$90,479 |
| Total Cummulative Income \& Equity | \$10,527 | \$20,953 | \$31,971 | \$43,600 | \$55,862 | \$127,481 |
| Income \& Equity ROI | 21.1\% | 20.9\% | 22.0\% | 23.3\% | 24.5\% | 31.6\% |

## 10 Year Cummulative Return



