# apostolic fruit STRATEGY | LEADERSHIP | AGILE GROWTH

www.apostolicfruit.com

# IS YOUR ORGANIZATION AT A CRITICAL CROSSROADS?

Many mission-driven businesses, apostolates, and non-profits are feeling the tension between:

"This is how we've always done it, but it's not working anymore."

# AND

"Are we prepared to change?"





# THE SYMPTOMS

The old way of operating is no longer working and the effects are felt internally, externally, and structurally.

# INTERNAL

# **EXTERNAL**

# STRUCTURAL

- High tension
- Low energy
- Depletion
- Leader burnout
- Team fatigue
- Financial instability

- Instability
- Strategic stagnation
- Growth plateau
- Stalled impact
- Inconsistent messaging
- Donor fatigue

- Disorganized ops
- Founder bottleneck
- Blurry roles
- Reactive planning
- Loss of clarity in vision/mission
- Turnover



# THE REAL PROBLEM

YOU'RE TRYING TO SCALE FROM A FOUNDATION THAT **NO LONGER FITS.** 

What used to work...won't for this next level.

Most organizations try to fix the symptoms, but never address the root.



Why is this happening?

# YOUR VISION HAS OUTGROWN YOUR STRUCTURE.

The world has changed.

Your mission has evolved.

BUT YOUR STRATEGY & SYSTEMS HAVEN'T CAUGHT UP.





# WHEN THE FOUNDATION NO LONGER FITS....

- Outdated structures can't support your current growth
- Strategy, leadership, and communication are misaligned
- Holes are leaking time, money, and energy & bottlenecks are blocking growth
- Internal chaos is quietly eroding impact





# IF YOU DON'T REDESIGN THE FOUNDATION...

- The gap between the vision and execution will keep growing.
- You'll compromise values or dilute the mission.
- Reactive cycles will repeat, and burnout will spread among staff and leadership.
- You'll waste time, money, and energy on short-term fixes
- You'll chase a a unicorn to hold it all together or silver bullet to magically fix everything.



# YOU'RE NOT THE ONLY ONE.

MOST mission-driven organizations eventually hit an inflection point.

THIS IS NOT FAILURE.

It's an invitation to lead differently.





# REAL-LIFE EXAMPLE: FOUNDER BOTTLENECK

Founder still makes every decision, and is running on late-night hustle and "labor of love." Underneath, she's drowning.

# looks/sounds like:

Everything runs through me. Making all the decisions is exhausting.

The team is loyal but hesitant to act independently.

It's hard to let go of control, but I also know I can't carry all of this anymore.

Nothing moves unless I push it. But I'm so tired - and can't see how this could be scalable.

Leader is exhausted and may be starting to resent the work she once loved.





# REAL-LIFE EXAMPLE: OUTGROWN MODEL

The mission has grown, but the structure hasn't. You've got a lot of heart and a dedicated team, but little to no structure or leadership rhythm.

# looks/sounds like:

We've evolved, but our systems & processes haven't—and it's costing us.

We're growing, but barely keeping up.

We all feel the strain, but no one has time to take a break.

We know we need to restructure, but how do we do that on top of everything else?





# REAL-LIFE EXAMPLE: REACTIVE LEADERSHIP

You're always in motion, and everything feels urgent. No space for proactivity and things are running on adrenaline, not rhythm.

# looks/sounds like:

Very little margin, calm, or strategy.

We're always putting out fires...if we just had some breathing room....

Lurching from one launch, campaign, or gala to the next.

Vision is buried under logistics.

Team members are privately questioning how long they can keep going at this pace.





# REAL-LIFE EXAMPLE: GROWTH PLATEAU

There's been fast growth and rapid success, but now things are stalling... and no one knows why.

# looks/sounds like:

Momentum is slowing down.

What used to work just...doesn't anymore.

Everything feels more unpredictable. But I don't know what changed or what's wrong.

Things are more unstable than they used to be.

We're hitting walls, but can't figure out how to break through.



# HIRING ALONE WON'T FIX IT.

It's high risk to expect a new hire to build the plane while flying it.

At this pivotal point, many organizations look to hire a Director of Marketing, Development, or **Operations** as the solution.

But bringing someone in without clear strategy, systems, or structure—and expecting them to carry it all—is a fast track to burnout, turnover, and wasted resources.

You need a solid foundation in place first to set them (and your mission) up for success.



# SO WHAT DO WE DO?

**ENGAGE** The Regenerative Shift:

FROM 70

Top-down control Shared mission ownership

Culture of chaos Culture of stability and groundedness

Reactive strategies Rhythmic, proactive strategy

Short-term hustle Long-term fruitfulness

Complexity and disorder Simplicity and order

Mission drift or confusion Clarity, direction & focus

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Making the shift to a **REGENERATIVE FOUNDATION** 

# DRAMATICALLY REDUCES YOUR LONG-TERM RESOURCE USAGE

--TIME, MONEY, and ENERGY

Because when your structure, strategy, and leadership are aligned... you don't need to *overcompensate* for the cracks in the foundation.

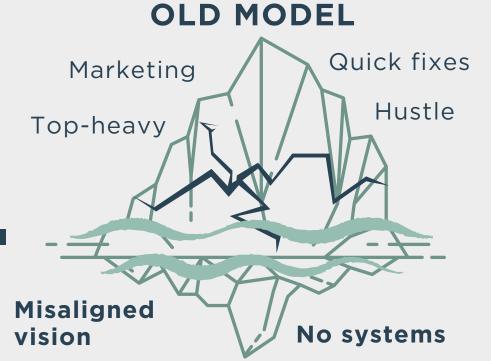




The beautiful thing is that...

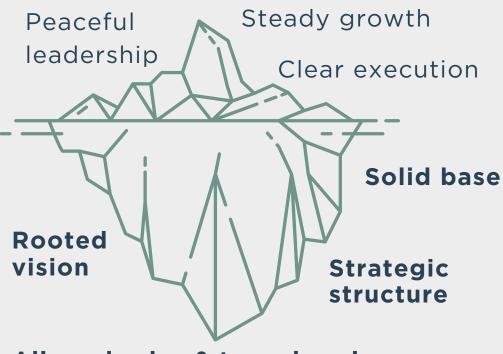
# A REGENERATIVE FOUNDATION REQUIRES LESS OLD MODEL Marketing Quick fixes

TO SUSTAIN MORE.



**Burnout & turnover** 

### **NEW MODEL**



Aligned roles & team buy-in

When your foundation is sound, the whole structure stabilizes, because it's built to support the weight of the mission.

The lift becomes lighter—and the fruit multiplies.





# SO WHAT DOES THIS PRACTICALLY REQUIRE?

### 1. Re-Center the Vision

- Org-wide buy-in
- Mission & values alignment
- Strategic clarity

### 2. Re-Structure the Foundation

- Strategic planning rhythms
- Operational capacity
- Sustainable communication, systems & roles

## 3. Re-Shape the Culture

- Grounded leadership & decision-making
- Healthy team dynamics
- Pace that allows for fruitfulness without burnout



# STRATEGIC CHANGE REQUIRES STRATEGIC SUPPORT

For many organizations, this isn't just a pivot.

It's a full-scale **shift** in culture, leadership, and operations—which means it requires **intentional**, **guided change management**.





# WHY CHANGE MANAGEMENT SUPPORT MATTERS...

- Day-to-day operations still have to run
- Most leaders are already stretched too thin.
- Without structure & accountability, momentum stalls or misfires.
- Change without support burns people out.
- The right guidance makes change not just possible, but lasting.





# DATA ON CHANGE 置

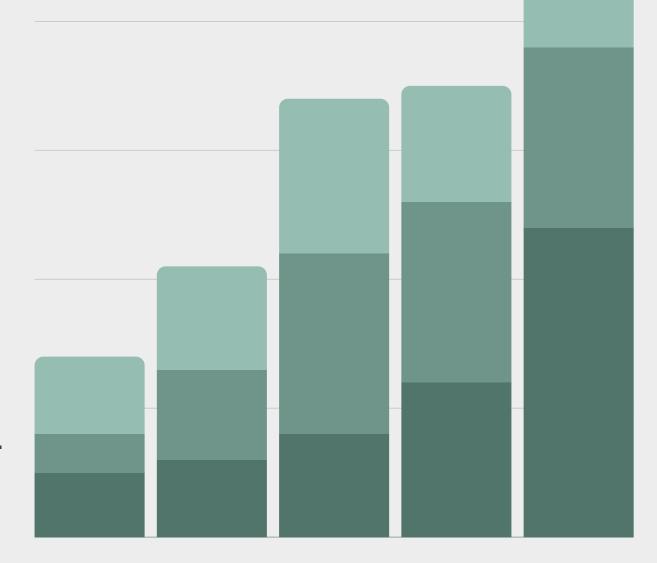
# 75% of organizational change efforts fail.

...regardless of good intentions.

### Common reasons:

- Poor communication
- Leadership misalignment
- Resistance to change
- Inadequate planning

Maybe you've also tried on your own, but only got so far. We won't sugarcoat it. Change is hard work.



REFERENCE: <u>HBR: Leading Change: Why Transformation Efforts Fail</u>, <u>ReseachGate: The Role of Leadership in Managing Change</u>



# THE TRUTH ABOUT CHANGE

Planning and process matter...

but **LASTING TRANSFORMATION** requires attention to the human element.

# **PUSH CHANGE TOO FAST?**

You risk long-term internal damage.





**BUT WITH AN AGILE, RELATIONAL APPROACH?** 

You create buy-in, clarity, and sustained momentum.



# OUR VISION

At Apostolic Fruit, we exist to help build:

VALUES-ALIGNED
REGENERATIVE
PEOPLE-FIRST
STRUCTURES, LEADERSHIP, AND CULTURE

in every Catholic team and organization.







# THE APOSTOLIC FRUIT APPROACH

### A STRATEGIC CONSULTING PARTNERSHIP TO CO-BUILD THE FOUNDATION FOR REGENERATIVE GROWTH

## **BUILD THE AGILITY**

We help you develop the communication and planning rhythms your team needs to move with clarity and responsiveness, not chaos and reaction.

We walk with you in the trenches and adapt as real life unfolds.

# **DESIGN THE STRATEGY**

We co-create **the structure and strategy**that brings your vision and mission to life...

...through practical operations, aligned priorities, and sustainable execution.

# **GUIDE THE LEADERSHIP**

We coach and support you in the internal shifts needed to lead differently and get different results.

Because lasting change isn't just strategic. It's deeply human and relational.

We don't just advise from the outside—we build with you from within.





# STRATEGIC PARTNERSHIP

A 9-MONTH ROADMAP TO REGENERATIVE GROWTH



# PHASE 1

MONTHS 1-2

### **Visioning, Strategic Mapping & Immediate Stabalization**

- Root-cause clarity
- Quick wins & stopgaps for marketing, income or fundraising, communications
- Strategic priorities mapped
- Focused momentum toward your biggest pressure points

**CLARITY, RELIEF &** REALIGMENT

# PHASE 2

MONTHS 3-4

## **Structure & Rhythms Overhaul**

- Rebuild planning rhythms, operational systems, and leadership structure
- Normalize strategic calm over chaotic urgency
- Lay foundation your team can grow on

**BUILD THE CORE** 

# PHASE 3

MONTHS 5-7

### **Team Development &** Communication

- Clarify roles, responsibilities, workflows
- Develop healthy team culture & empower shared ownership
- Embed communication rhythms & decisionmaking patterns

**STRENGTHEN PEOPLE & PROCESSES** 

## PHASE 4

MONTHS 8-9

### Sustainable **Transition or Hiring** Support

- Equip your internal leaders to take initiative
- OR support you in hiring well (no unicorn needed)
- Ensure long-term stability beyond our partnership

**SUSTAIN THE GROWTH** 



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# DETAILS J **DELIVERABLES**



INITIAL ASSESSMENT + STRATEGIC MAP



MONTHLY CALLS W/LEADERS + KEY TEAM



CO-DEVELOPED
PLANNING +
COMMUNICATION
RHYTHMS



OPERATIONS +
LEADERSHIP
STRUCTURE
REDESIGN



TOOLS, TEMPLATES, FRAMEWORKS + IMPLEMENTATION SUPPORT



OPTIONAL
FACILITATED
SESSIONS WITH
TEAM OR BOARD

## 9-MONTH CONSULTING PARTNERSHIP | STARTS AT \$6K/MONTH

Flexible scope and consulting support tailored to your organization's needs and key inflection points.





**MEGAN GEPHART** 

leadership development, and team growth as a **Business Consultant with Apostolic Fruit**.

During her years as an active duty Military Intelligence and Public Affairs Officer, Megan spearheaded military-wide policy change for women, mothers, and parents who serve.

She's also a certified Pregnancy & Postpartum Athleticism Coach, wife to an active duty Army Officer, and mother of three energetic boys.

Megan Gephart is a Certified Director of Operations, professionally-trained Mindset Coach through

relations, strategic communication & crisis comms, entrepreneurship, policy advocacy, and nonprofit

sectors. Passionate about organizational change, she specializes in strategic planning, operations,

Metanoia Catholic, and Army Veteran. She brings 12+ years of leadership in the military, public

Operational Strategist Certified Director of Operations

**Anna Saucier is an Embodied Leadership Coach**, Certified Online Business Consultant, and Emotional Health & Mindset Coach trained through Metanoia Catholic. She is trained in trauma-informed emotional health & nervous system regulation accompaniment, creating and holding psychologically safe spaces, and Certified as a Emotional Freedom Technique (EFT/tapping) Practitioner.

Anna has helped hundreds of women -- entrepreneurs, women's health practitioners, ministry leaders, and more -- slow down the world's hustle and instead create lives and businesses that thrive from peace and rest.

She's a mama of two, minimalist, and lover of both bustling cities and silent stillness. She and her family live semi-nomadically around the world.



ANNA SAUCIER

Embodied Leadership Coach

Certified Online Business Consultant





# FRUIT YOU CAN EXPECT



- 01 CLEAR ROLES, RHYTHMS, & STRUCTURE
- 02 AN EMPOWERED, ALIGNED TEAM
- 03 SUSTAINABLE PACE & HEALTHY CULTURE
- 04 STRONGER MESSAGE RESONANCE
- 05 MISSION INTEGRITY RESTORED
- O6 STRATEGIC GROWTH & SCALABLE SYSTEMS

CHOOSING ROOT-LEVEL CHANGE EVEN WHEN THINGS ARE STILL "WORKING" TAKES

# COURAGEOUS LEADERSHIP

### YOU DON'T NEED TO CARRY THIS ALONE.

If you, dear leader, are willing to look honestly at what's no longer sustainable, and ready to rebuild on a stronger foundation...

# LET'S BEGIN.





# WHERE DO I GO FROM HERE?

# STEP ONE: DISCOVERY CALL

We'll have a conversation & explore whether we're a good fit to work together.

# STEP TWO: STRATEGIC MAPPING

Every engagement begins with the Strategic Mapping Model™ process, to do a deep-dive assessment across the organization and create a custom roadmap for sustainable strategic growth.







# LEARN MORE ABOUT STRATEGIC MAPPING

# BOOK A DISCOVERY CALL

# SHARE THIS WITH ANOTHER LEADER (send them this PDF)



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# CLIENT TESTIMONIALS



**KATIE VIDMAR, MTS**FOUNDER, ELEVATE FOR
PREGNANCY CENTERS

I have capacity now built into my work that I didn't before.

Thanks to Strategic Mapping and ongoing Fractional Director of Operations and Consulting from Apostolic Fruit, and the rhythms, structures, and systems we've put into place,

I'm able to receive and serve at a volume I never would've been able to before.

We're expecting baby number seven, and I was able to receive that news with deep joy and peace—because I have the capacity now to hold both the growth in our family and the growth in my work.



MARIA SPEARS MUMAUGH &
MEGHAN ELFELT
CO-FOUNDERS, THE
INTENTIONAL SINGLE (TIS)

I feel like we've turned our business upside down and shaken it, and there's **so much goodness and clarity that's come forth**. So many unexpected things came out of it-excited for these Holy Spirit movements with these shifts.

This has been critical and so very fruitful for the longevity and sustainability of TIS moving forward.

It's been worth every penny and we would easily invest over and over again into these two phenomenal strategic minds.

