



**CAPA 70TH ANNUAL
CONVENTION & EXPOSITION
OCTOBER 2-4, 2026**



PROGRAM OF EVENTS

Tentative Schedule – Subject to Change

FRIDAY, OCTOBER 2, 2026

10:00am - 4:00pm: GIA Tour (1Unit)

1:00pm - 6:00pm: Convention Registration

12:00pm - 3:00pm: Law Enforcement Session

5:00pm - 7:00pm: Welcome Reception with Exhibitors

Included In Your Registration. Guest Tickets May Be Purchased for \$100 Each.

SATURDAY, OCTOBER 3, 2026

7:00am - 5:00pm: Registration

8:00am - 9:00am: Early Risers Education – *The First 60 Seconds: Stress-Testing Your Pawn Shop's Cameras, Alarms and Access Control, Dan Fishback & Brian Parsons, SmartConnect LA (1 Unit)*

9:00am - 10:30am: Breakfast on the Lawn

10:30am - 11:30am: Legislative Updates with CAPA Legal Team

11:30 am - 2:30pm: Lunch with Exhibitors

2:30pm - 4:00pm Pawnbroker Lessons Learned with Phillip Mastagni – *Employers & Managers Only (1 Unit)*

2:30pm - 4:00pm: White Glove Pawn Service: *Turning Every Customer Interaction into a Long-Term Relationship. Presented by: Jerry Whitehead*

5:00pm - 6:30pm: Reception

6:30pm - 9:00pm: CAPA Crab Feed on the Marina! *Tickets May Be Purchased for \$200 Each.*

SUNDAY, OCTOBER 4, 2026

7:30am - 12:00pm: Registration

8:00am - 9:00am: Top 10 Ways to Stay Out of Court with the California Employer's Association, Astrid Servin – *Employers and Managers Only (1 Unit)*

8:00am - 11:00am: Breakfast with Exhibitors

11:00am - 12:00pm: CA State & Federal Compliance 301

Presented By: Dave Griffith, AML Gurus (1 Unit)

12:00pm - 2:00pm: Annual Pawnbroker Membership Meeting & Luncheon