



CAPA 8TH ANNUAL NORTHERN CALIFORNIA SPRING CONFERENCE • MAY 2 - 3, 2026

Hyatt Regency San Francisco • 5 Embarcadero Ctr • San Francisco, CA 94111



PROGRAM OF EVENTS

Tentative Schedule – Subject to Change

SATURDAY, MAY 2, 2026

9:00am - 2:00pm: Pawn Tour (Additional Registration is Required, Space is Limited)

3:00pm - 6:00pm: Registration | **Room:** Seacliff Foyer

5:30pm - 7:00pm: Welcome Reception | **Room:** Waterfront

SUNDAY, MAY 3, 2026

ALL SESSIONS TAKE PLACE IN THE SEACLIFF ROOMS

7:30am - 3:00pm: Registration | **Room:** Seacliff Foyer

8:00am - 10:00am: CAPA Breakfast, Welcome Address & Legislative & Legal Update

10:00am - 10:30am: Networking with Exhibitors

10:30am - 11:20am: **Education Session - 1 CEU: Watch CSA's 3 Pillars of Authentication**

Presented by: Anthony Fabiano, Watch Certification of America

Protect your business from Superfakes using Watch CSA's 3-Pillar Method: Quality, Checklist, and Benchmarking. This course replaces guesswork with a scalable, section-by-section protocol to drive success. By following this standardized process, your team reduces their risk significantly—increasing their ability to identify fakes with little or no historical watch knowledge.

11:20am - 1:30pm: **Lunch with Exhibitors**

1:30pm - 2:20pm: **Education Session - 1 CEU: CA State & Federal Compliance 201**

Presented by: Dave Griffith, AML Gurus

In observations based on reviews done in 2024, 2025, and so far in 2026 across the country, it was determined that this training event should cover all things 8300 form related, and where possible with California specific language and examples.

2:30pm - 3:20pm: **Education Session - 1 CEU: Diamond School 101: The Essentials of Evaluating Diamonds Mounted in Jewelry at the Counter**

Presented by: Moris Adato, JAGiLab

In this hands-on seminar, Moris Adato of JAGi Lab teaches pawnbrokers how to accurately estimate diamond weight, color, clarity, and other key value factors in mounted jewelry using only the tools available at the counter. Attendees will gain practical, field-tested techniques to reduce risk, strengthen confidence, and make smarter buying decisions in everyday pawn transactions.

3:30pm - 4:30pm: **Education Session - 1 CEU: The Fine Print of Pawn – Navigating Contracts for Success**

Panel Discussion with Philip Mastagni, Tony DeMarco, Sam Shocket & Jesse Farmerie

An interactive panel discussion on contract clauses, customer communication, and best practices to ensure compliance and protect your business.

